

# Credit Strengths of DBK

<b>Strong Shareholder</b>	<ul style="list-style-type: none"><li>• Sole shareholder – JSC “National Management Holding “Baiterek”</li><li>• 100% owned by the Government of Kazakhstan</li><li>• Board of Directors of Baiterek is chaired by the Prime Minister of Kazakhstan</li></ul>
<b>Special Status and Mandate</b>	<ul style="list-style-type: none"><li>• Quasi-sovereign status and strong government support</li><li>• Access to subsidized funding from the state budget</li><li>• Strategic role in the government-run Industrialization Program</li></ul>
<b>Credit ratings</b>	<ul style="list-style-type: none"><li>• Highest credit ratings among peers (quasi-sovereigns and domestic banks).</li><li>• Credit rating from Moody’s (Baa3/stable) on par with sovereign rating of the Republic of Kazakhstan</li></ul>
<b>Strong Capitalization</b>	<ul style="list-style-type: none"><li>• Government committed to maintaining strong capitalization of DBK</li><li>• Additional USD 57 million of equity injected in December 2016</li><li>• Capital adequacy parameters are above BIS minimum required levels</li></ul>
<b>Participation in State Industrialization Programs</b>	<ul style="list-style-type: none"><li>• Program for 2015-2019 with the investment to the national economy of USD 643 million</li><li>• Program for 2015-2019 with the investment to the national economy of USD 217 million in 2016 and of USD 229 million in 2017. Expecting USD 71 million in 2018.</li></ul>
<b>Cooperation with ECAs/MLAs</b>	<ul style="list-style-type: none"><li>• Framework agreements on cooperation with EIB, Turkexim, Vnesheconombank of Russia, Sinosure, China Eximbank and others.</li></ul>

# DBK – The main financial vehicle of Government for industrialization of the country

The role of bank will increase with the realization of SPIIR

For 16 years of activity  
DBK made an  
investment to the  
economy of  
Kazakhstan

6.9  
Billion USD

Current loan portfolio :  
investment projects – 44;  
export operation – 12.

DBK in long term  
financing of non raw  
material industries

92%

SPIIR projects in DBK  
loan portfolio:

80%

DBK is main asset  
"Baiterek" Holding.

59.7

Loan portfolio accounts for  
% RK regions, only 1% -  
Astana and Almaty cities

Greenfield projects:

40%

# DBK Instruments

## Lending of investment projects

1

- The minimum loan amount – 20 million USD
- The minimum loan amount for food and drinks production – 9 million USD
- The minimum loan period – 5 years
- The maximum loan period – 20 years
- Company's own contribution – not less than 20% from investment project's cost amount

## Lending of export and (pre-export) operations

2

- The minimum loan amount - 3 million USD
- Loan term - is determined on the terms of export transaction

## Lending of current activities

3

- The minimum loan amount - 3 million USD
- The term of the loan - less than the term of financing the investment project

## Project financing

4

Lending of investment projects, where the main source of borrowing repayments is revenue received from project realization.

- The minimum loan amount – 20 million USD
- The maximum loan period – 20 years

## Syndicated financing

5

Lending of investment projects, which is carried out through joint participation of DBK and banks

- The minimum loan amount - 7 billion KZT
- The maximum loan period - 20 years

## Provision of bank guarantees for third parties

6

- The minimum loan amount - 20 million USD
- The maximum loan period - 20 years

## Financing of leasing transactions through JSC "DBK" Leasing"

7

- The amount of the loan - from 3 million USD (excluding projects under state programs)
- Term of leasing - from 3 to 20 years
- Advance payment - from 15%

## Current and potential lines provided to DBK on standalone basis

### DBK projects financed with guarantors/lenders participation

Guarantor/Lender	Project name	Project amount (mln.)
HERMES	Nimex Textile	EUR 11.1
JBIC	Aktau Sea Port	USD 21.4
NEXI	Gas and Turbine Power Plant	JPY 3,441.6
Finnvera	Gas and Turbine Power Plant	EUR 10.2
China Eximbank	Atyrau Refinery	USD 884.0
China Eximbank	Atyrau Refinery - 2	USD 199.5
China Eximbank	Kazakhstan Electrolytic Plant	USD 400.0
SACE	Aktobe Rail Beam Plant	EUR 56.1

### Lines opened by guarantors/lenders for DBK's credit risk

Guarantor/Lender	Requirement to eligible project	Size (mln.)
China Development Bank	General corporate purpose	USD 650.0
China Development Bank	General corporate purpose	USD 500.0
Oesterreichische Kontrollbank AG (OeKB)	Austrian content	USD 250.0
Export Credit Bank of Turkey	Turkish content	EUR 63.0
European Investment Bank	case-by-case	USD 120.0
China Export & Credit Insurance Corporation (Sinosure)	case-by-case	USD 400.0
Multilateral Investment Guarantee Agency (MIGA)	case-by-case	USD 500.0



## Pipeline of projects with a potential Italian involvement

Project	Supplier	Project amount (mln.)
Production of confectionery products using innovative technologies	Mossa Group Europa S.R.I (Italy)	KZT 34, 3
Construction of a meat processing plant	TecnoStar due (Italy)	EUR 40
Improvement of automotive direction of JSC Group of Companies Allure	Iveco S.P.A.	USD 44

## Realized Projects (HSBC-Sace / Simest)

Project	Supplier	Project amount (mln.)
Aktobe Rail – Beam Plant LLP	Siemens S.p.A.	EUR 56, 1

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